

Human Nature “Answered Questions That Are Eye Opening”

By John Simms, Ph.D.

(Questions are from clients, partners, speaking event attendees, followers and other inquiries)

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1). Are most people rational with their thinking?

Answer: No.

2). Are people easily controlled?

Answer: Yes, with and without their knowledge by the billions.

3). Are people predictable?

Answer: Yes, for the most part.

4). In general, are people truthful?

Answer: It depends because some people are more truthful than others in which telling the truth, lying and deceiving could be situational and/or subjective in nature on a daily basis. But make no mistake, in one way or another, people do lie and deceive others including themselves. As for truth and reality are concerned, you have to factor in half truths, relative realities, current mental state, various biases and ego defense mechanisms, cognitive dissonance, subjectivity and objectivity, peer pressure, environment, status quo, etc.

5). What do you know for certain about human nature?

Answer: People tend to be their own worst enemies among other things.

6). Based on your personal knowledge, observations and experiences, what can you say about human nature?

Answer: Several things to put it bluntly. Besides being sheep-like, many people hide their true selves and their thoughts and feelings from others that relates to Carl Jung's persona and shadow archetypes. And they're also like salespeople because individuals try to please others and win them over not to mention they act like politicians due to their self interests and preservation. Other than that, nothing really surprises me with human nature.

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7). Are people selfish?

Answer: People tend to only care about someone or something if they're personally affected not to mention what only interests and benefits them in some way. Even the selfless can have unknown selfish tendencies because they intentionally do things and get something in return even though it may not be monetary. I could go on with this subject, but I'll stop here.

8). Why are there so many stupid people?

Answer: There's a difference between ignorance and stupidity. Ignorance is (not knowing) and you did something wrong whereas stupidity (is knowing) and yet you still did something wrong. Unfortunately, several people tend to be the later on a regular basis. As for ignorance and stupidity are concerned, a lot of things could influence them such as, but not limited to the lack of education, intelligence, critical thinking, knowledge, experience and adequate resources as well as the various biases and ego defense mechanisms, cognitive dissonance, belief perseverance, psychological reactance, the Dunning-Kruger effect, wanting attention, current mental state, environment, peer pressure, conformity, propaganda, indoctrination and so on.

9). Why do people point out certain things in others in which they themselves deny, do and possess?

Answer: It involves an ego defense mechanism called projection.

10). Were you approached by the elite because of your human nature knowledge?

Answer: Yes to some degree, but it had a lot to do with meritocracy and my multi-potentiality and versatility among other things. However, large corporations, politicians, religious leaders, celebrities, influencers, marketers, public relations firms, media outlets and others do use and/or hire people like me to control the masses. And personally, I only use what I know for the good and educate cautiously.

11). Do you consider yourself a human nature expert?

Answer: No, but I do know a lot about it.

12). Do you realize your capabilities?

Answer: Yes, my human nature knowledge could have endless uses or applications. Besides creativity and solving various problems or situations, it could be used for life mastery, human potential, personal development, counseling, psychotherapy, influence, spirituality, business, sales, marketing, public relations, law enforcement, military, politics, leadership and so on.

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13). Why don't you write a book on human nature?

Answer: I have, but I didn't publish it because it's too powerful and could be very harmful in the wrong hands. Thus, with great power, comes great responsibility. And by the way, Human Nature “Why People Think, Feel and Behave The Way They Do” is the book title for your information. And on top of that, I also wrote two other unpublished books called “How People Are Being Controlled With and Without Their Knowledge” and “How To Obtain and Use Power For Your Benefit” that deals with human nature, various forms of control and power.

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