

# Speaking Engagements, Parties and Events with John Simms

## By John Simms

(Answered questions are from my pre and existing clients, partners, followers and inquiries)

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### 1). Why do you offer free speaking engagements?

**Answer:** I offer free speaking engagements for different reasons such as, but not limited to the following down below: (A-D)

A). I like doing speaking engagements.

B). For the most part, I get to promote, market and advertise myself for free and I'm able to obtain leads for my business.

C). My speaking engagements and other events benefits host(s) and attendees.

D). Speaking engagements and other events that I participate in are local via St. Louis Region.

### 2). Do you still do speaking engagements with the coronavirus going around?

**Answer:** Not publicly, but I do utilize Zoom as an online alternative even though I prefer my real world speaking engagements in more ways than one.

### 3). Were you always good at public speaking?

**Answer:** No. When I was younger I hating speaking in front of people because I lacked confidence in myself and I would get very nervous and lose concentration.

### 4). How did you make your speaking engagements better?

**Answer:** In many ways. Primarily, through repetition, always trying to improve them and taking advantage of my knowledge, strengths and individuality.

### 5). For your speaking engagements, do you do anything mentally?

**Answer:** Besides having confidence in myself and my speaking abilities, I meditate on a regular basis not to mention before my speaking events I'll prepare, psych myself up and/or utilize breathe control and visualization.

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**6). When did you start doing speaking engagements and what caused you to want to do them?**

**Answer:** I officially started doing speaking engagement off and one since 2012. As for the cause, I got a lot of praise from others after they saw me officiate a couple of wedding ceremonies. And then it dawned on me that I was very good at public speaking and I could use it for business purposes. However, prior to 2012, I've done a few speaking presentations at health events.

**7). Do you like smaller or larger speaking engagements?**

**Answer:** I prefer smaller audiences because they're more intimate and engaging to me. However, this isn't to say I wouldn't speak for larger audiences.

**8). Can you customize your speaking engagements or presentations?**

**Answer:** Yes for the most part, but it depends on the situation.

**9). What are your speaking subjects?**

**Answer:** It varies. For business, my only speaking topic that I'm doing right now is Business Success Secrets Exposed. In regards to my private practice that involves holistic medicine and personal services, I'll do speaking presentations on integrative holistic medicine, sexual issues, Simms Care (my own insurance alternative) life mastery, self help, personal potential, spirituality, depth psychology (shadow work), rectifying problematic issues in modern day counseling, etc.

**10). Who have you done speaking engagements for?**

**Answer:** Various organizations, social clubs and small businesses, network marketers, private parties, functions or events and so on.

**11). Why do you like doing speaking engagements in homes?**

**Answer:** I like speaking in someone's home for a number of reasons such as, but not limited to the following down below: (A-D)

- A). Less formal and more entertaining.
- B). Free to utilize since you don't have to pay for a venue.
- C). More intimate and engaging.
- D). Beneficial in more ways than one.

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**12). Could you help with event planning?**

**Answer:** Yes.

**13). Could you co-host a party or event with me?**

**Answer:** Yes, but give me more details and lets go from there.

**14). What do people say to you about your speaking engagements?**

**Answer:** They're fun, entertaining, motivational, informative, helpful, one of the best speaking events they have ever attended, etc. I've even had people tell me that I should be charging money for my speaking engagements.

**15). Do you teach others on how to do speaking engagements?**

**Answer:** Yes.

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